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ARE YOU READY?

CENTENNIAL

LEASING & SALES

"Your BEST automotive buying or leasing experience"



Dear Nick,

December is filled with parties, gifts, friends, and family. If you are looking for ideas, maybe the perfect gift for your loved ones is to pamper their car a little bit? Take a look at the car gift ideas; they could help you figure out a gift when you are in a jam.

While you are perusing the newsletter you will also find my article on "One Hit Wonders". Did you own one of these short-lived automobiles? The article is full of vehicles that you have probably seen, just not a lot of.

As always, thank you for your continued support and referrals. If you have any questions, please do not hesitate to call me.

Have a happy and safe holiday season!

- Nick Wood



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One Hit Wonders



Studebaker Wagonaire

Sales: 940
(1963-1966)

As the Big 3 automakers began producing a dazzling array of models, struggling Studebaker threw its hat into the ring with its Wagonaire station wagon. The roof on this unusual car slid forward to create an open-air cargo area, which served much the same purpose of the so-called Ranchero "pickups" that Ford introduced in 1957. But roof leaks sealed the Wagonaire's fate.

[See More One Hit Wonders](#)

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Christmas Car Gifts



Gifts for Convenience

*Remote car starters have been becoming increasingly popular over the past few years. On those snowy days it is nice to get into a warm car.

*Window Tint shields the sun from the kids in the back seat. It also helps keep your car cooler in the summer and your belongings out of sight in the parking lot. It will also give your car a new fresh sporty look.

* For an upgrade or if the interior really needs some resurfacing,

leather can be added to any car.

[See Gifts for Safety, Service and Technology](#)

Featured Car of the Month: 2007 Subaru Impreza 2.5i Sedan 4-Door



There's a lot to like in the Impreza line, and a small car for nearly every taste. All models are good fun to drive and quite practical, with decent room in the back seat and good gas mileage. The standard fulltime all-wheel-drive system is legitimately a safety, performance and foul-weather advantage. Safety features on all models include dual front airbags, front side-impact airbags, and seatbelts with pre-tensioners and force limiters for the front seats. ABS comes standard and features

four sensors and four channels (meaning all four wheels can brake independently). It comes with electronic brake-force distribution (meaning wheels with the best traction get the most brake force in a panic stop).

[More Details](#)

Featured Premium Car of the Month: 2008 Mercedes-Benz S-Class S550 4Matic Sedan



The Mercedes-Benz S-Class is the benchmark for luxury sedans. Completely redesigned just a year ago, the S-Class is a superb automobile. The S-Class cabins are among the most beautiful interior executions on the market today. These cars are loaded with technology yet the COMAND system is easier to operate than the systems from BMW and Audi. Underway, the S-Class cars are smooth, quiet, and powerful. The S550 models are powered by a 5.5-liter V8 and come

with a seven-speed automatic transmission; the 4MATIC adds all-wheel drive. Safety features are unequalled in the class, with all the usual brake and airbag technology and Pre-Safe accident-readiness equipment made standard.

[More Details](#)

About Us

Centennial Leasing & Sales was established in 1984 and is still locally owned and operated.

Today, we are the regional leader in vehicle sales and leasing and one of the largest independent auto-buying organizations in the country.

We've helped thousands of customers in the Rocky Mountain region buy or lease their vehicles.

We're committed to saving you time and money. We'll handle everything from finding you the vehicle you want to delivering your car anywhere in the United States.

We take the confusion and hassle out of the buying or leasing process. When you're ready to acquire your next vehicle, give us a call.

Play Auto Trivia!

On the ten dollar bills made before the 1999 series, about 1928 until 1998, how many cars are on the back of the bill?

[Email us](#) a correct response and be entered in our drawing to win a \$100 gas card!!!

Contest Rules:

All responses must be received by 5 p.m. (MST), December 20, 2009. Only one entry per email address. The winner will be randomly drawn from the group of correctly answered email responses. Winners will be notified by email and they will be announced in the next month's newsletter.

GOOD LUCK!!

The winner for November's trivia question was Peggy LeBlanc with the answer being true. Congratulations Peggy!

Featured Lease of the Month: 2007 Acura MDX Sport Utility 4-Door



- \$557.39 per month WAC
- 48 months
- \$36,300 selling price
- \$2500.00 cap reduction
- \$795 acquisition fee due at signing

The all-new 2007 Acura MDX is built on a proper truck platform, and is not an adaptation of the Accord passenger car platform. It doesn't look larger than last year's MDX, but it is in fact several inches longer and wider. That makes it among the largest vehicles of its type. It offers more space for folks and flotsam inside, totaling almost 143 cubic feet. From its wild new grille to its elaborately stylish cat's-eye headlamps to its huge new taillamps, it's got a more muscular look compared to the original, especially in the areas around the tires. Sporty styling cues include the big, fat dual exhaust tips that look like they belong on a V8, and the hefty five-spoke alloy wheels. Even the Acura badge in the grille has been changed, and is now twice as big as it once was. With the Technology package (\$43,495), the MDX gets Acura's wonderful voice-activated navigation system, this time out with Zagat reviews and ratings embedded, a rearview camera, AcuraLink satellite communications with real-time traffic data, a 410-watt ELS surround sound system with 6CD changer and 10 speakers, wireless telephone equipment, and three-zone automatic air conditioning. The Sport package (\$45,595) includes the Technology package and adds Delphi active-damping magnetic rheological shock absorbers, perforated leather interior trim, alloy wheels, and self-leveling HID headlamps.

[More Details](#)

In Closing,

My commitment and pledge is to treat you with the respect you deserve, offer you the resources you need to make an informed choice and do everything possible to save you time and money in the acquisition of your vehicles. My philosophy of maintaining a consultant-based relationship with my clients makes every transaction easy, satisfying and worry-free. Please feel free to contact me anytime to discuss your automotive needs.

Sincerely,

Nick Wood
Centennial Leasing and Sales



Nick Wood

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